



**MERLO**

Merlo Deutschland GmbH

Letter of recommendation in favour of:

Depo Adam Czeladzki  
Mr. Adam Czeladzki  
05-082 Stare Babice  
Warszawska 310  
Poland

To whom it may concern:

Within three years of cooperation in terms of acquisition and sales of new Merlo telescopic handlers as well as used equipment of the same brand, we have got to know a business partner who is highly competent and equally motivated to increase the population and image of the brand in the territory agreed and fulfil the after sales tasks (warranty and service works) in the same accurate and reliable way.

Adam Czeladzki's high knowledge of the range of models as well as his ability to explain and demonstrate the machines helped him very much to find his success amongst many key customers in Poland. Furthermore, the rental activity was successfully established as a profit center and in order to support the sales activities in the territory. The customer satisfaction oriented after sales activity is the company's key and basis for a long term and strategic approach to the marketing of products.

In terms of fulfilment of mutual obligations and agreements, Depo Adam Czeladzki is to be considered as a most loyal, correct and reliable company and Person.

Due to these experiences, we can only recommend the company as a dealer for the Warsaw area.

Bremen, the 30st of may 2008



Merlo Deutschland GmbH  
Henrich Clewing